





# THE POWER TO **DEVELOP DIFFERENTIATED SOLUTIONS**







# SLATE

# INTEGRATED COMBUSTION EQUIPMENT MANAGEMENT



#### **CONFIGURABLE SAFETY + PROGRAMMABLE LOGIC**

#### IN A SINGLE PLATFORM



FOR VIRTUALLY ANY COMMERCIAL

#### OR INDUSTRIAL APPLICATION

ADAPTABLE
SERVE MORE CUSTOMERS
IN MORE MARKETS





#### **MODULAR DESIGN**

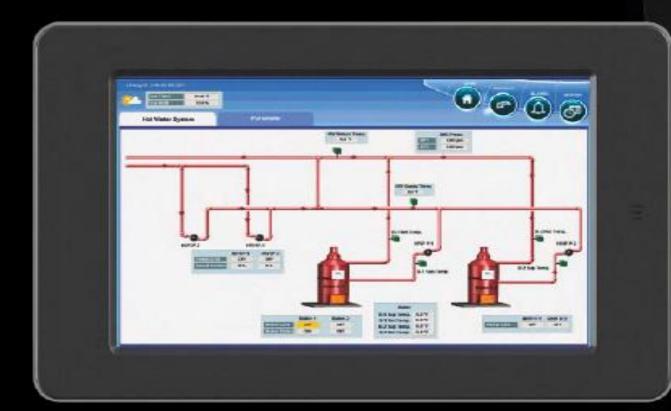
HELPS SPEED PROGRAMMING, ENGINEERING AND PRODUCTION

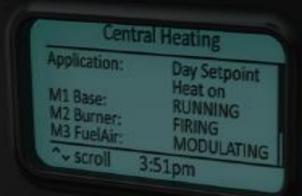


FEWER COMPONENTS
LESS WIRING
FASTER TIME TO MARKET

#### **MODULAR DESIGN**

HELPS SPEED PROGRAMMING, ENGINEERING AND PRODUCTION







ON-SCREEN DIAGNOSTICS
LED STATUS INDICATORS
ON-BOARD SYSTEM GUIDES

#### INTUITIVE INTERFACE

**ENABLES EASIER SETUP, USE AND SERVICE** 

# THE REVOLUTION IS HERE AND IT STARTS WITH



# SLATE

# INTEGRATED COMBUSTION EQUIPMENT MANAGEMENT

# **SLATE Overview**

**Amy Davidson** 

#### SLATETM

# Configurable safety smoothly integrated with programmable logic

- ► Does not replace or is a substitute for the 7800/SOLA
- ► Our competitors have nothing like this
- ► Our customers have been asking for this
- ► Will differentiate Honeywell
- ► We have been waiting for this for a very long time
- Customers have a "blank" SLATE





## Why SLATE?



"For commercial and industrial combustion customers that need differentiation, Honeywell's SLATE™ system provides a platform to enable customer's to design their custom applications in weeks not months or years unlike today's standard flame safeguard and programmable logic controllers. We do this by offering a flexible and configurable platform that reduces time to market for their combustion systems"



# SLATE Brings Effort

EFFORT	REVENUE
Reduce Programming Time	Increase Take per Application
Reduce Wiring	Increase Market Share
Reduce Hardware Complexity	Increase Profitability
Reduce Troubleshooting Time	Increase Differentiation
Reduce Panel Footprint	Increase Speed to Market
Reduce Time To Market	Increase Productivity



#### Let's take a closer look

- **▶** Base
  - Power Supply, Communications
- ► Configurable Safety
  - Burner Control, Flame Amps, Fuel Air Ratio, Limit
- ► Programmable Logic
  - Digital and Analog I/O
  - Annunciation





#### Meet the Base Module

- ► Power Supply and Communications
  - 24 VDC or 24 VAC to 240 VAC
  - Modbus IP/RS485
  - BACNet IP/MSTP (RS-485)
  - Web Services
- ► Why is this important?
  - Multiple voltage options
  - No need for JACE or Gateways
  - See information from Smart Phone
  - Remote troubleshooting





#### Meet the Base Module

- ▶ Display
  - Simple clean messaging
  - Menu driven
  - Configuration and setup
- ► Why is this important?
  - Human Factors element provides better user experience
  - Easy to understand messaging
  - Easy to follow navigation
  - Save time when troubleshooting
  - Commissioning and panel checkout





# Human Factors

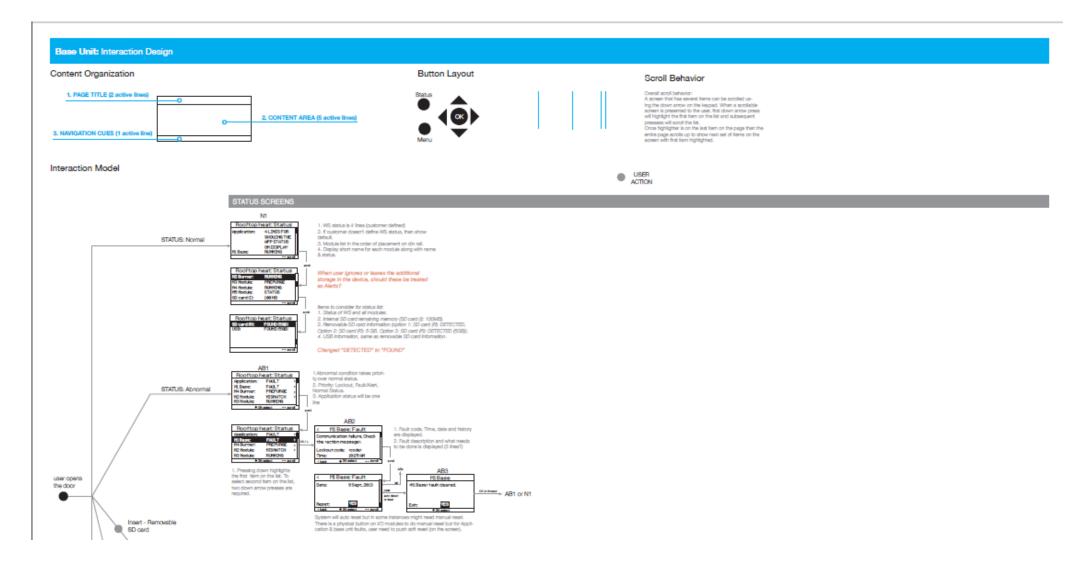






#### Meet the Base Module

#### Display





#### Meet the Burner Control Module

- ► 7800/SOLA Series emulation
- ► Safety relay
- ► Dual fuels
- ► Valve Proving
- ► Provides 24 VDC flame safeguard
- ► Automatically adapts to 24 VDC or 24 VAC to 240 VAC

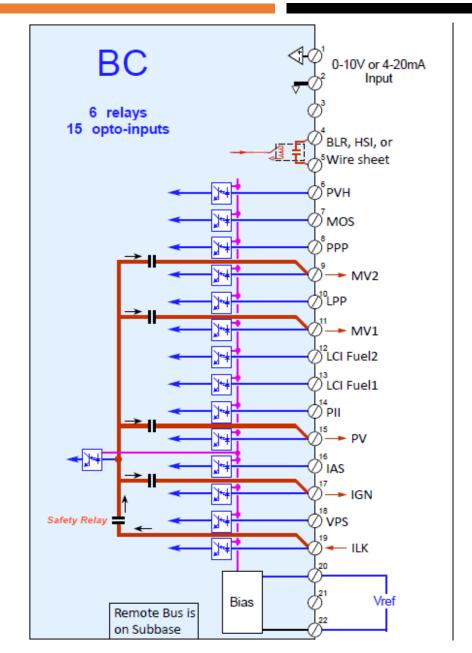
- ► Customer is familiar with it
- ► No additional PLC wiring, communication or troubleshooting
- ► Fault indication clean and concise





## SLATE<sup>TM</sup> Burner Control

Burner Control Module





#### Meet the Fuel Air Ratio Control Module

- ▶ 4 actuators
- ► 2 VFDs (or low voltage I/O)
- ▶ RS-485 communications to actuators
- ► Wide range of torque sizes 50 in/lb to 900 in/lb

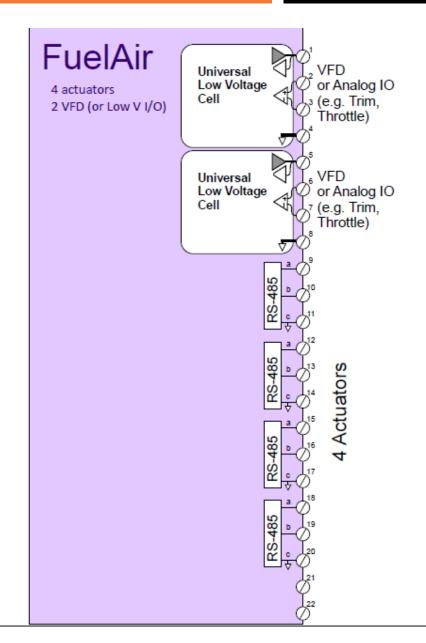
- ► Predefined commissioning curves
- ► Graphical representation and larger views
- ► Up to 24 points on each curve
- ► Diagnostic feedback information
- ► Analog cell could be used for other purposes other than VFD





# SLATE™ Fuel Air Ratio Control

Fuel Air Ratio Control Module





### Meet the SLATE Actuators

- ► 50 in/lb (NEMA 1 and NEMA 4)
- ► 150 in/lb (NEMA 1 and NEMA 4)
- ▶ 300 in/lb and 900 in/lb Durastep for SLATE

- Field reversible clockwise and counterclockwise rotation
- Internal temperature, valve status, and health diagnostics
- ► Robust heavy duty construction for continuous duty cycle rated
- Closed loop position control
- ► Meets UL353 Safety for Limit Controls





## Meet the Flame Amp Modules

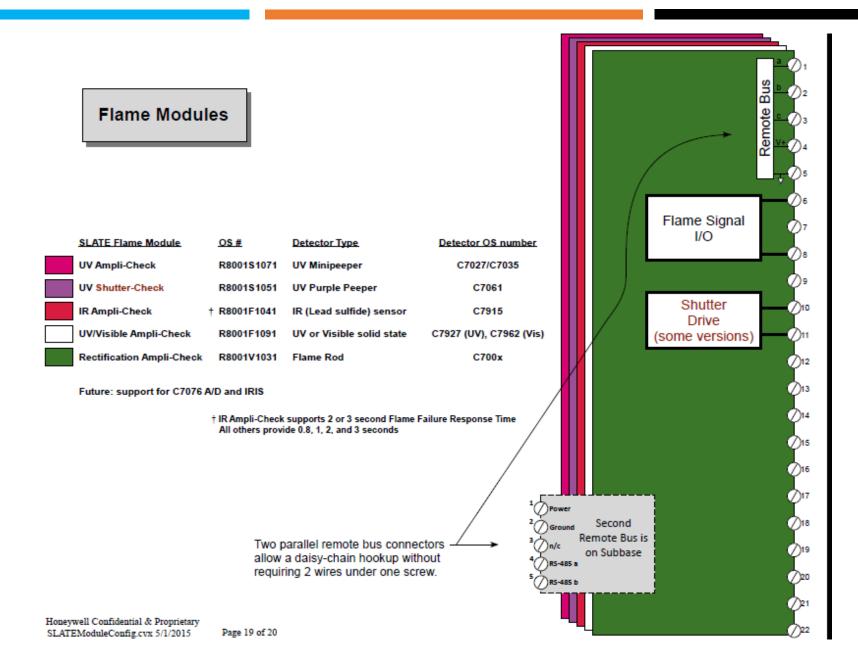
- ►UV with Dynamic Ampli-Check and Dynamic Self-Check
- ► Low Voltage IR with Dynamic Ampli-Check
- ► Low Voltage UV/Visible with Dynamic Ampli-Check
- ► Rectification with Dynamic Ampli-Check and Dynamic Self Check

- ► Easy to daisy chain multiple detectors
- Remote mounting closer to sensor prevents voltage drops
- ► RS-485 communication has advantage of no noise
- ► Multiple flavors
- ► Display flame strength





## Flame Detector Reference





### Meet the Limit Module

- ▶ 4 sensors, 8 limits and 2 dual limits
- ► Safety relay
- ► Dual tracking
- Limit on threshold or rate of change

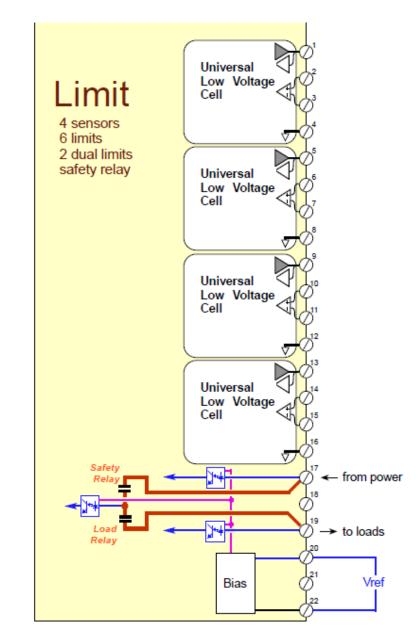
- ► Gets into applications where high temp limits are needed
- ► Replaces expensive limits
- ► Safety limits on virtually any analog signal
- ► Such as 4-20mA, NTC, RTD, PWM
- ► One limit module for multiple burner controls





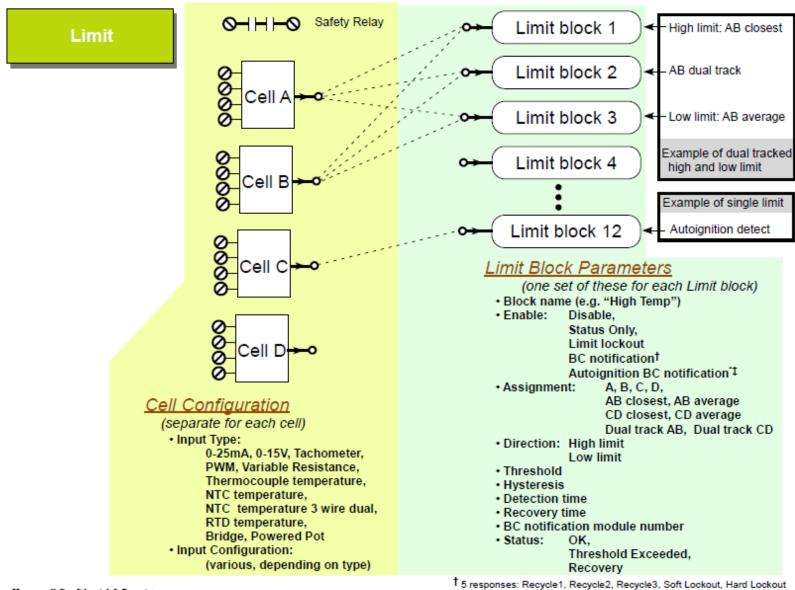
## SLATE<sup>TM</sup> Limit

**Limit Module** 





#### SLATE<sup>TM</sup> Limit





<sup>&</sup>lt;sup>‡</sup> 3 responses: Ignore flame sensor, No prepurge needed, Both

# Meet the Digital I/O Module

- ► 14 opto inputs
- ► 6 relays
- ► Automatically adapts to 24 VDC or 24 VAC to 240 VAC

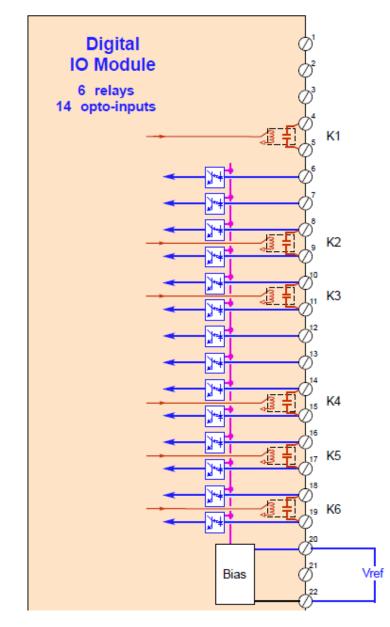
- ► PLC customers have to buy multiple flavors
- ► One module can provide any voltage
- ► No BMS competitor offers this I/O density without going to a PLC





# SLATE™ Digital I/O Module

Digital IO Module





## Meet the Analog I/O Module

- ► 4 Analog cells per module
- ► Each cell offers multiple combination of analog functionality
- ► Voltage, Current, PWM, Tach, RTD, NTC, Thermocouple

- Customers using PLCs have to purchase multiple modules
- ► Flexible use of terminals
- ► Reduces the number of modules and SKUs that customers have to deal with

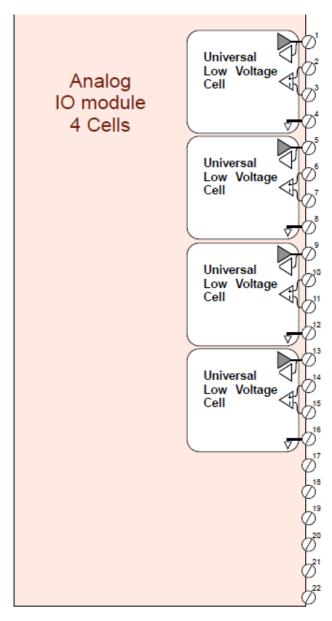




## SLATE<sup>TM</sup> Analog Module

Analog IO Module

Interactive demo: *IOCell.exe* 





#### Meet the Annunicator Module

- ► 14 opto-inputs
- ►1 relay
- ► Provides first out annunciation
- Responds to trigger events from burner control or programmable logic
- Automatically adapts to 24 VDC or 24 VAC to 240 VAC

#### Why is this important?

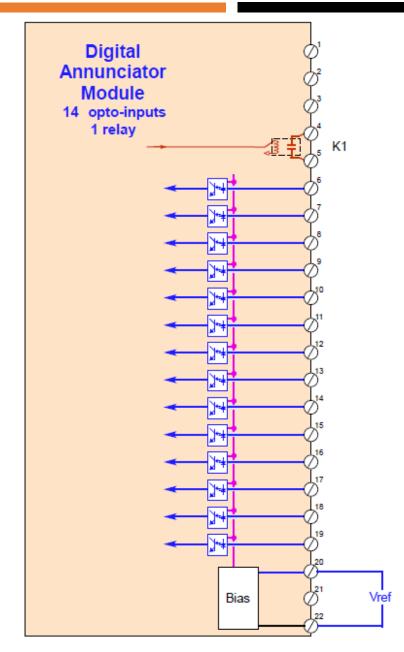
- ► Tells which interlock in a string of interlocks caused shut-down or hold
- Make multiple annunciation strings with one module
- ► Provides current status





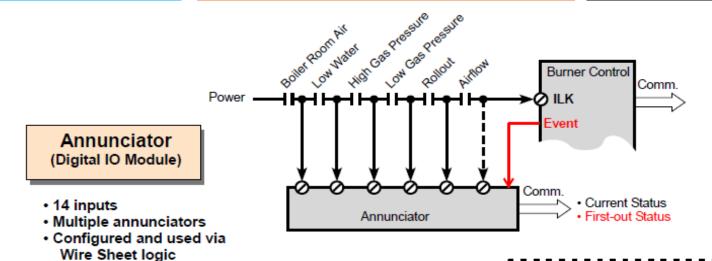
### SLATE™ Annunciator

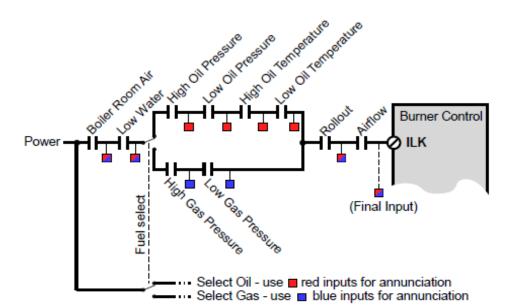
Annunciator (Digital IO Module)





#### SLATE™ Annunciator





#### **Event Triggers**

#### Burner Control (20 mS resolution)

- ILK Interlocks
- IAS Interrupted Air Switch
- PII Preignition Interlocks
- LCI/F1 Limits / Fuel 1
- LCI/F2 Limits / Fuel 2

#### Wire sheet block (1/4 to 1S resolution)

- Digital inputs
- · Any logic event



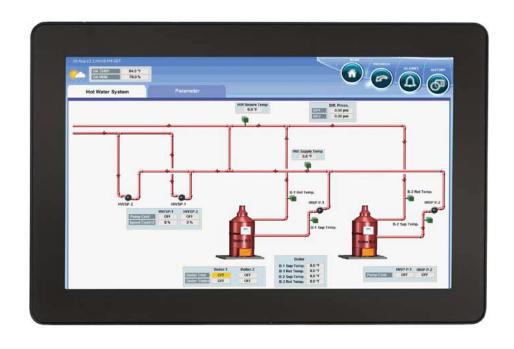
## Meet the Display

#### Display and Communications

- ► 7" color touch screen display
- ► Display web page technology
- ► Programming tool

#### Why is this important?

- ► Latest web technology
- ► Drop and drag configuration cuts programming time
- ► Web services allows footprint for other displays if needed
- ► Provides a level of differentiation for customers
- ► End users can make better decisions





## SLATE™ Positioning

#### Customers

- ► OEMs
- ► Systems Integrators

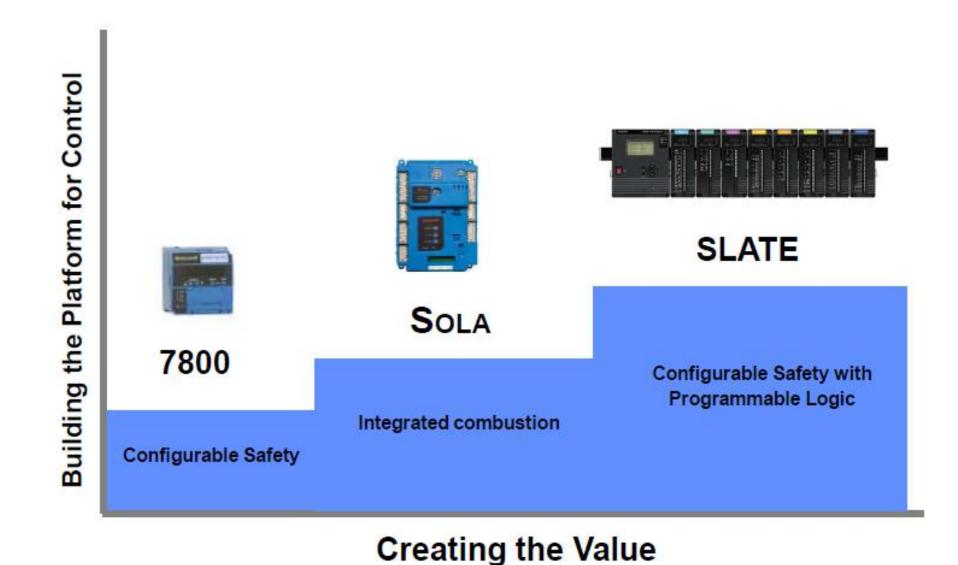
#### **Applications**

- ► Burner/ Boiler Controls
- ► Furnace
- ► Make-up Air
- ▶ Paint booths
- ► Batch Ovens
- ► Batch Applications with 2 to 3 zones and high temp limit
- ▶ 5 zones or less with basic PID look





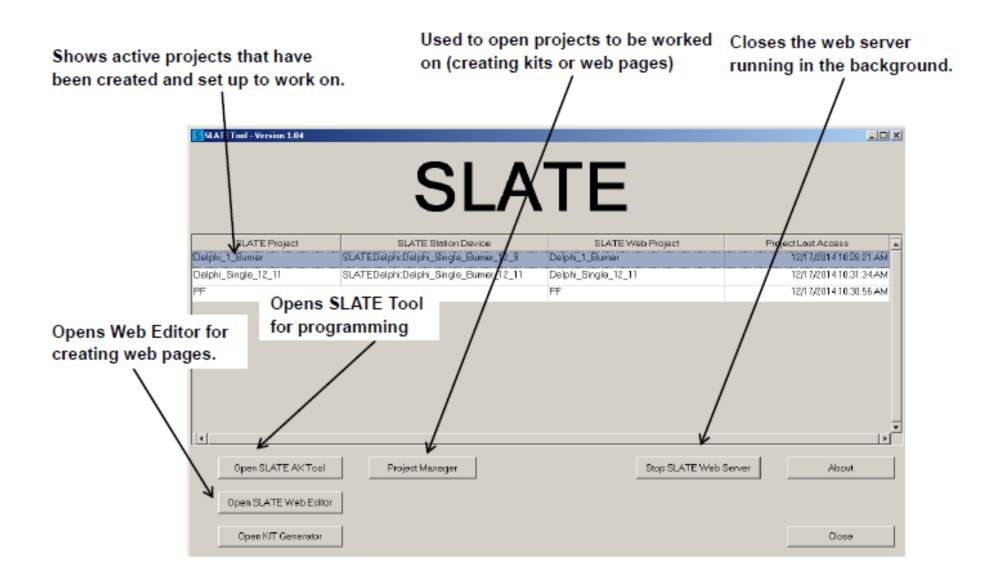
### Our Controls Platform





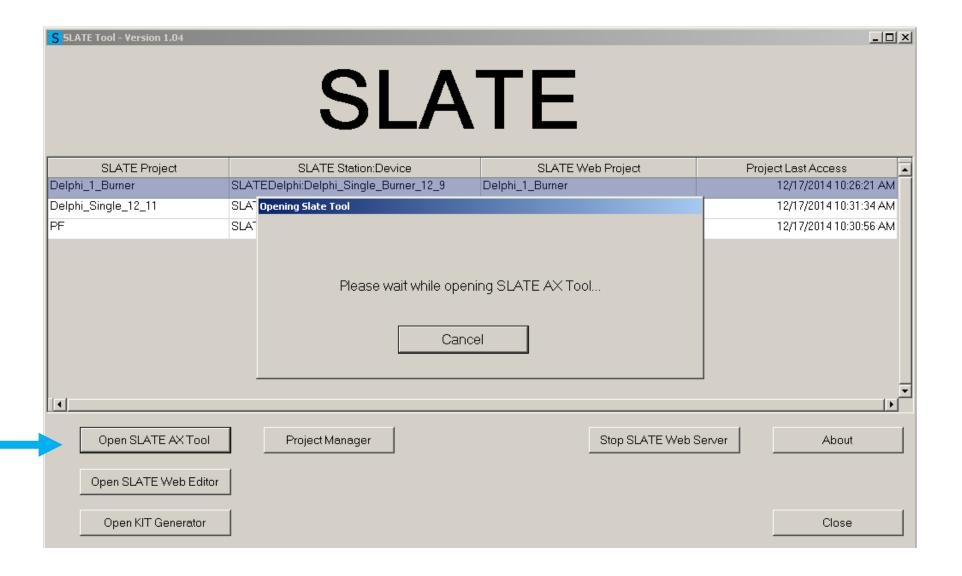
# SLATE AX Tool

## Improved User Experience- Profiled Version



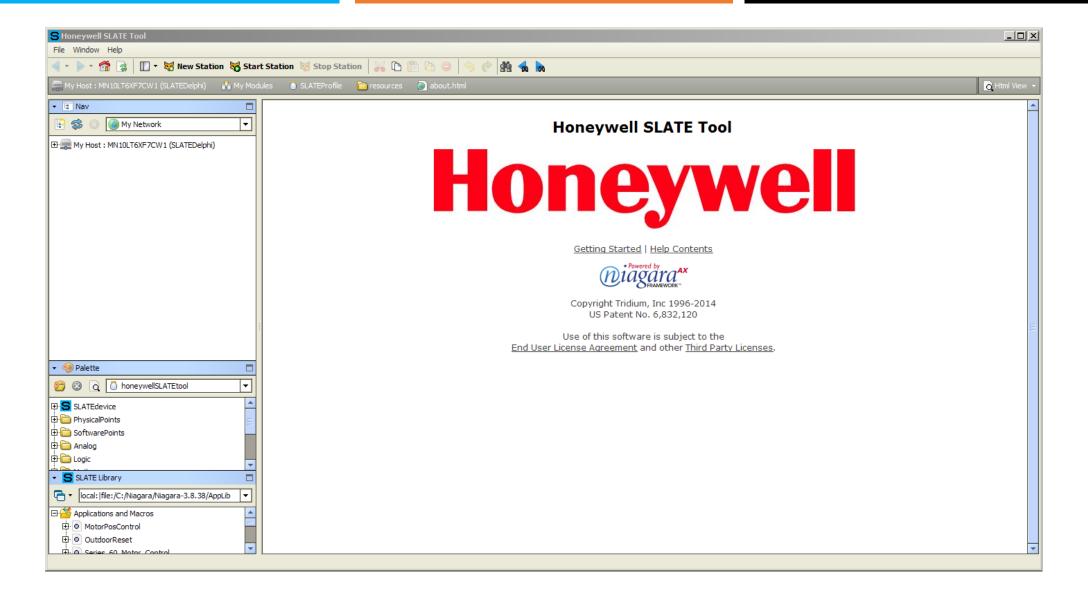


## Improving the User Experience- Profiled Version



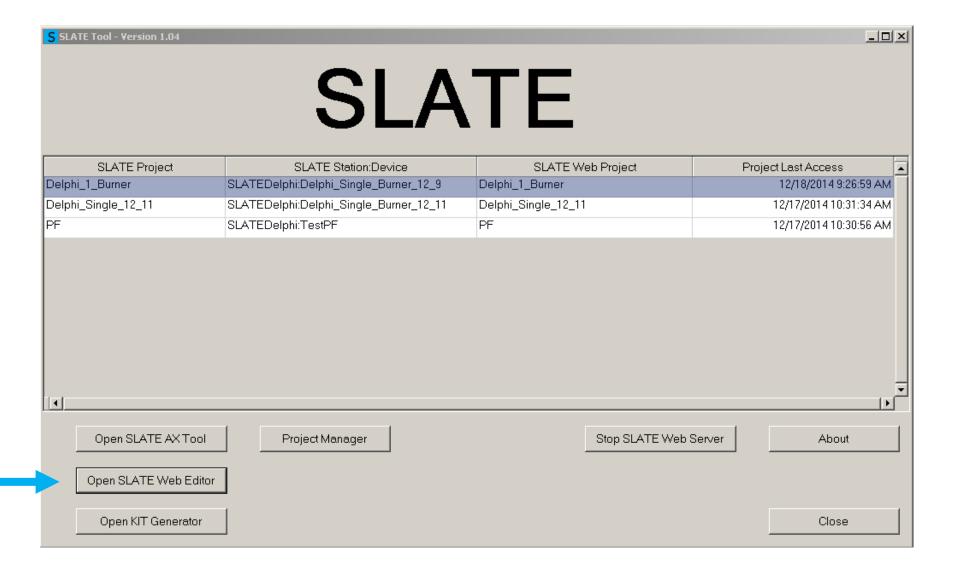


## Improved User Experience- Profiled Version





## Improved User Experience- Web Editor

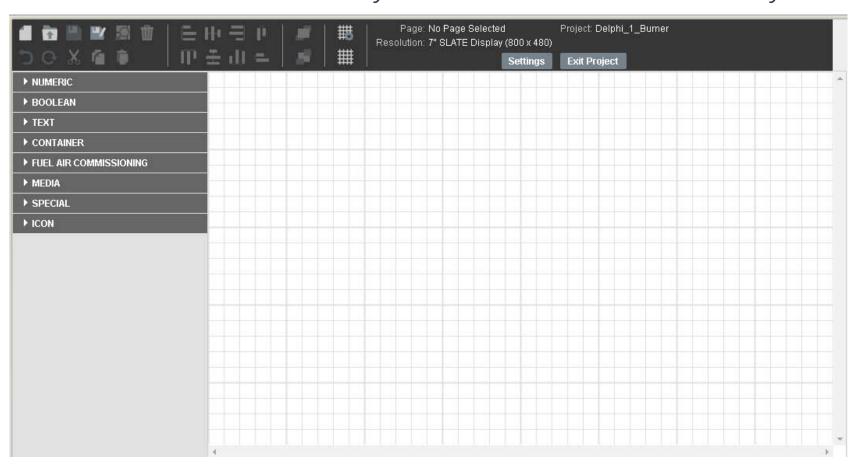




## Improved User Experience- Web Editor

The Web Editor will load... make sure you have Chrome loaded on your

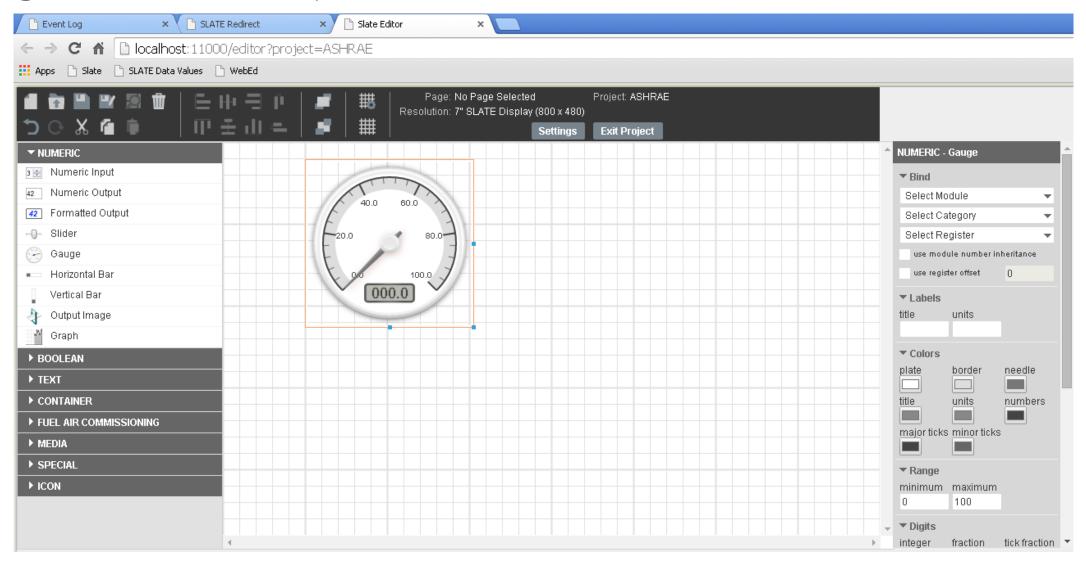
machine!





### Improved User Experience- Web Editor

#### Design Element and Properties





# **SLATE Launch**

## SLATE™ Launch Summary

#### Content

Microsite – Software & Content Delivery Configurator Product Selection Tool Product Samples

Case Studies

**Application Notes & White Papers** 

Industry Specifications – Specifying Engineers

Testimonials – Video & Written

**Promotional Video** 



chatter





Training Materials, Labs, Demos How To Videos SFDC Dashboard SFDC Chatter Board Canned Application Programs Customer Facing Tech Support Guide

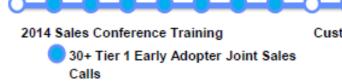
Road Show Promotional Items
Industry Publications
Trade Show Content



#### **Launch Events**

January 2014

January 2015



Customer & Sales Training (GV)

Maxon ESG Training (Muncie)

LAR & APAC Training (GV)

Tier 2 Adopter Joint Sales Calls
Road Shows

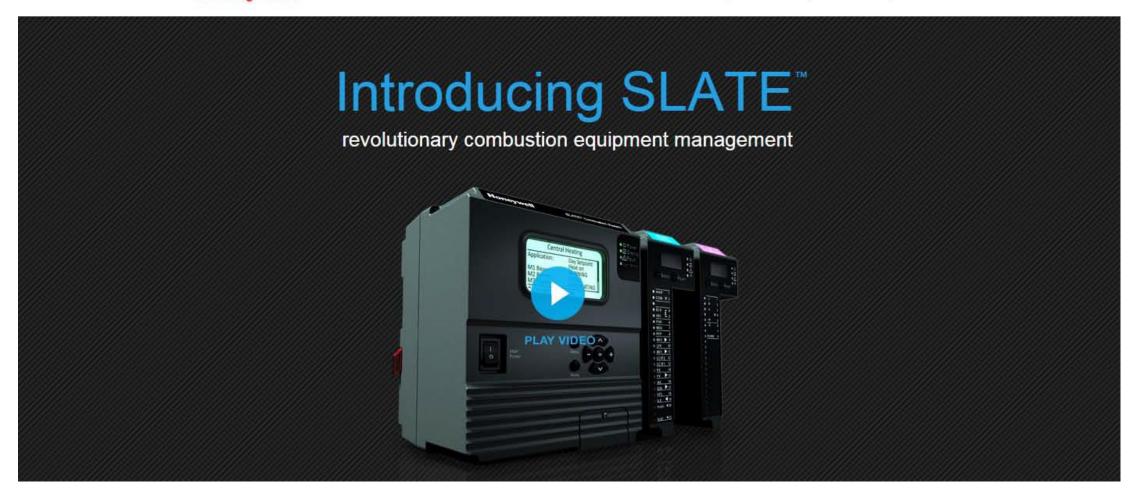
2015 Sales Conference Training
Mexico, Brazil & ROR LAR Local Training
Mexico AHR Trade show
USA AHR Trade show
EMEA Mostra Trade show



### SLATE Web Site

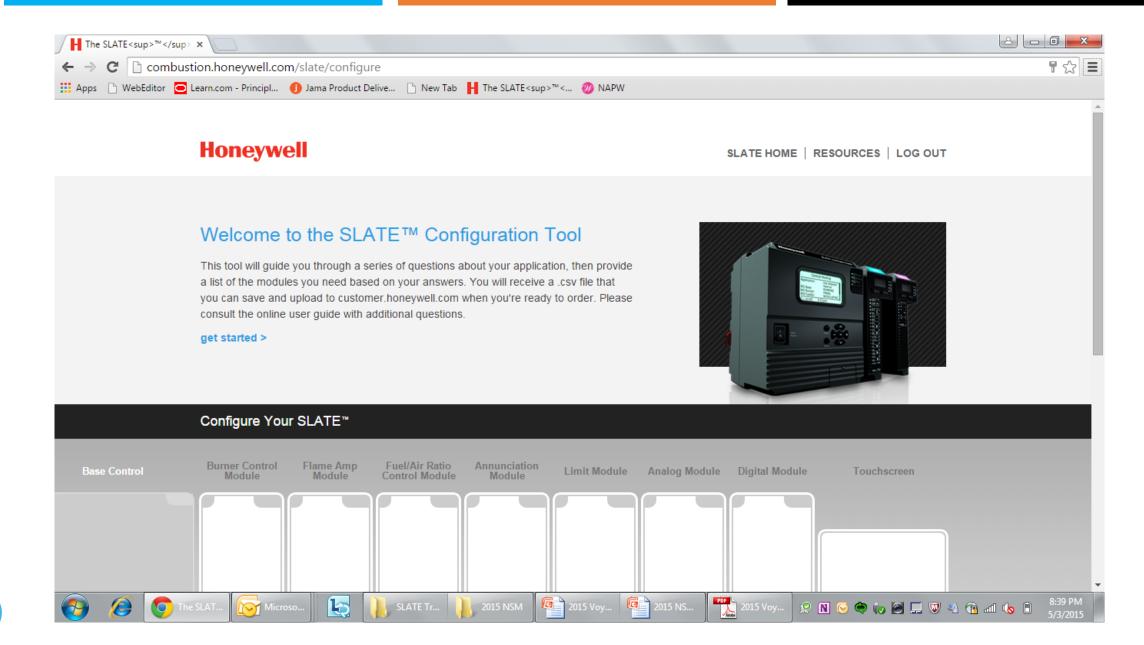
#### Honeywell

DOWNLOAD BROCHURE & RESOURCES | CONFIGURE | LOG OUT





## Meet the Configurator





# SLATE Website and Configurator

#### **SLATE** Website and Tools

- ► Main Section
  - SLATE Video
  - Link to download full brochure
  - Full SLATE list of modules
- ► Resource Section
  - Software downloads (SLATE AX and updates)
  - Application notes and canned programs
  - How to videos
  - Testimonials
- ► SLATE Configurator
  - SLATE modules needed for your application
  - Full SLATE list of modules



#### Configure SLATE

Use the SLATE configuration tool to generate a customized product list you can upload when you place an order.





## **SLATE Configurator**

#### Helping customers define their systems

- ► Located on the SLATE website
- ► Access via user name and password
- ► Series of questions about your application
- ► Creates module list in Excel
- ► Upload into B2B
- Let's see it!
- ► customer.honeywell.com/SLATE



#### Configure SLATE

Use the SLATE configuration tool to generate a customized product list you can upload when you place an order.



